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Partner,
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John Pasalis
President and Broker,
Realosophy Realty Inc.



October 3rd, 2024 | The National Club
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Dr. Murtaza Haider
Professor of Data Science
and Real Estate Management,
Toronto Metropolitan
University



Nataalka Falcomer
Chief Real Estate Officer,
Houseful (formerly OJO
Canada), an RBC Company



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Saretsky Group



Scott Gordon
Head of Asset Management,
North America, Real Estate
Equity, Manulife Investment
Management



Scott Terrio
Manager, Consumer
Insolvency, Hoyes Michalos



Vlad Volodarski
CEO, Chartwell Retirement
Residences

AGENDA

8:30 AM - 9:00 AM

Breakfast & Virtual Platform Opens

9:00 AM - 9:15 AM

Welcome: A Year in Review

Anthony Scilipoti, President and CEO of Veritas Group of Companies

9:15 AM - 9:50 AM

**Balancing Progress and Pitfalls:
The Canadian Housing Policy Dilemma**

Murtaza Haider, Professor of Data Science and Real Estate Management,
Rogers School of Management, Toronto Metropolitan University

9:50 AM - 10:25 AM

Chartwell and Canadian Senior Living

Vlad Volodarski, CEO, Chartwell Retirement Residences

10:25 am - 10:40 am BREAK

10:40 AM - 11:20 AM

Canadian Insolvency Trends: Corporate & Personal Stories

(How real estate conditions are impacting the insolvencies and restructurings industry)

April Fong, Executive Editor, The Logic (moderator)

Caryl Newbery-Mitchell, Senior VP, MNP

Jeffrey Berger, Managing Director, TDB Advisory

Scott Terrio, Manager, Consumer Insolvency, Hoyes Michalos

11:20 AM - 11:55 AM

The Canadian Housing Market: Short-term Risks?

Aled ab Iorwerth, Deputy Chief Economist, Canada Mortgage and Housing Corp.

11:55 AM - 12:45 PM

BREAK (Lunch is served)

12:45 PM - 1:05 PM

REITs On the Rise

Shalabh Garg, Analyst REITs, Veritas Investment Research

1:05 PM - 1:45 PM

Commercial Real Estate Panel: Views From the Trenches

Alan Mackenzie, President, JLL Canada

Scott Gordon, Head of Asset Management, North America, Real Estate Equity, Manulife Investment

1:45 PM - 2:15 PM

Housing Debate - Be it Resolved: Canadian house prices will rise over the next 12 months

Ron Butler, Mortgage Broker, Butler Mortgage

Steve Saretsky, Real Estate Specialist, Saretsky Group

David Larock, Mortgage Broker at Integrated Mortgage Planners

John Pasalis, President and Broker, Realosophy Realty

2:15 PM - 2:30 PM BREAK

2:30 PM - 2:50 PM

Debate Conclusion

2:50 PM to 3:25 PM

Rock and a Hard Place

Nigel D'Souza, Senior Analyst Financial Services, Veritas Investment Research

3:25 PM - 4:05 PM

Condos Panel: From Excess Demand to Excess Supply - What's Next?

Nataalka Falcomer, Chief Real Estate Officer, Houseful, an RBC Company (moderator)

Christopher Smith, Vice President, EllisDon Developments

Daniel Foch, Director of Economic Research, RARE Real Estate

4:05 PM to 4:40 PM

The City, What's Next?

Joe Berridge, Partner, Urban Strategies Inc.

4:40 PM - 4:55 PM

Wrap-Up - Anthony Scilipoti, Veritas Group of Companies



HOST
Anthony Scilipoti,
President and CEO,
Veritas Group of
Companies